



SPECIAL COMMITTEE ON ALCOHOL, OTHER DRUGS AND YOUTH SERVICES

February 7, 2023 at 5:00 PM
Aldermanic Chambers, City Hall (3rd Floor)

Members: Aldermen Barry, Cavanaugh, Levasseur, Trisciani, George-Kelly

AGENDA

The Chairman calls the meeting to order.

The Clerk calls the roll.

1. A discussion with Amanda Robichaud, Director of Northeast Development, regarding the proposal from GateHouse Treatment.
(A motion is in order to remove the item from the table.)

TABLED ITEM

2. Presentation by Amanda Robichaud, Director of Northeast Development at GateHouse Treatment in Nashua, NH.
(Note: Tabled on 01/17/2023 pending further information from GateHouse; additional communication from Amanda Robichaud attached.)

If there is no further business, a motion is in order to adjourn.



GateHouse

TREATMENT

Amanda Robichaud | 603.370.7762 | 155 Main Dunstable Rd, Nashua, NH 03060 | ARobichaud@GateHouseTreatment.com

Hello Everyone,

Hope you are all staying safe and warm today. I've almost completed the spreadsheet for you and will have that to you hopefully by end of day. In the meantime, I wanted to provide you with the answers to the questions asked by Erin and the Committee this morning.

1. **Gatehouse Treatment is a for profit organization, correct?**

As a privately-run organization, GateHouse would be considered for profit.

What is the financial sustainability plan?

GateHouse Treatment is a long-standing business partner in the city of Manchester and the state of NH. As such, we are a stable and committed organization focused on helping the people of the community.

How do you obtain revenue?

Revenue is generated for treatment and services provided through contracts with:

- NH Medicaid
- Commercial insurance providers (in network and out of network benefits)
- Clients who self-pay for treatment

What is the salary structure and bonus structure of employees?

- As a Joint Commission accredited organization, we adhere to code LD04.02.01 of the Joint Commission regulations
- Salary structure is commensurate with the skills, education and requirements of the role
- We do not currently offer bonus structures to any employees

Can you provide the tax documents that show this?

As a Joint Commission accredited organization, we will not be providing tax documentation for this.

2. Your title at Gatehouse is "Northeast Director of Business Development" help us to understand

How that is congruent with the work that you are doing directly with individuals on the street?

- I lead a team and work collaboratively with all nonprofit and for-profit partners to provide services for people in the community
- I vet out programs and services that provide the levels of care required to help individuals maintain long term sobriety.

3. I am assuming that you would not be the person at Gatehouse that would be signing a legal contract with the City of Manchester.

Who is that person and can they come to our meeting to support your proposal?

- I will be signing the contract for the city.

4. You mentioned in the meeting that the city would have contracts directly with the detox facilities in MA that would be taking the individual directly from the street.

What facilities are those?

Sunrise Detox

Are they for profit?

Sunrise Detox is a privately held company.

What is their financial structure?

I am not privy to their financial structure. Any questions can be directed to Robert Demeo 857.333.4330.

How do we know that they are not an entity profiting off of keeping folks unwell?

- Your team can vet them prior to signing a contract.
- I have already vetted them and have had successful client care for 3 years.

5. How will you work in partnership with city departments and other nonprofits in the community, especially Andrew Warner?

- Post detox – the clients will be placed into the next level of care.
- I will work with community partners to identify resources and assist with placement for people's next level of care.
- Collaboration with key partners, including Andrew will be essential to helping people receive the next level of care they need and deserve.

Please don't hesitate to reach out to me directly if you would like a warm introduction to the team at Sunrise.

Kindly,
Amanda Robichaud, LNA

NorthEast Director of Business Development

Date	Pickup	First	Last	Gender	Detox	NH	PHP / IOP / OP	Sober	New	Recidivism	Follow-Up		
	Location	Initial	Initial			Respite	Partial Hospital Program	Living Residences	Location		30 Days	60 Days	90 Days
							Intensive Outpatient Program						
							Outpatient Program						
January / 2022	Manchester	Q.	W.	F			Y	Y	Nashua		Y	Y	Y
	Manchester	H.	O.	F				Y	Laconia		Y	Y	Y
February / 2022	Manchester	A.	J.	F			Y	Y	Nashua		Y	Y	Y
	Manchester	R.	H.	M	Y				Laconia		Y	Y	Y
	Manchester	C.	M.	M	Y				Keene		Y	Y	Y
	Manchester	A.	C.	M			Y	Y	Nashua		Y	Y	Y
March / 2022	Manchester	R.	C.	F			Y	Y	Nashua		Y	Y	Y
	Manchester	M.	N.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	R.	E.	F		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	Z.	W.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	J.	D.	M			Y	Y	Nashua		Y	Y	Y
April / 2022	Manchester	S.	B.	F		Y		Y	Antrim		Y	Y	Y
	Manchester	E.	C.	F			Y	Y	Nashua		Y	Y	Y
	Manchester	W.	C.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	C.	R.	M		Y	Y		Nashua		Y	Y	Y
	Manchester	I.	B.	M		Y	Y		Nashua		Y	Y	Y
	Manchester	M.	A.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	I.	B.	M			Y	Y	Nashua		Y	Y	Y
May / 2022	Manchester	C.	S.	F			Y	Y	Nashua		Y	Y	Y
	Manchester	F.	U.	M	Y				Nashua		Y	Y	Y
	Manchester	T.	B.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	J.	W.	M			Y	Y	Salem		Y	Y	Y
June / 2022	Manchester	B.	M.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	K.	H.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	T.	B.	F	Y				Antrim		Y	Y	Y
	Manchester	T.	C.	F		Y		Y	Antrim		Y	Y	Y
	Manchester	R.	B.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	D.	F.	M				Y	Nashua		Y	Y	Y
	Manchester	R.	K.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	F.	S.	M		Y		Y	Nashua		Y	Y	Y
July / 2022	Manchester	J.	L.	F			Y	Y	Nashua		Y	Y	Y
	Manchester	R.	B.	M		Y		Y	Nashua		Y	Y	Y
	Manchester	N.	E.	F			Y	Y	Nashua		Y	Y	Y
	Manchester	M.	B.	M			Y	Y	Nashua		Y	Y	Y
August / 2022	Manchester	J.	R.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	J.	S.	M			Y	Y	Manchester	Recidivism	Returned to Detox	Y	Y
	Manchester	T.	B.	M		Y		Y	Nashua		Y	Y	Y
	Manchester	E.	L.	F				Y	Antrim		Y	Y	Y
	Manchester	B.	S.	F		Y		Y	Keene		Y	Y	Y
	Manchester	T.	C.	M		Y		Y	Nashua		Y	Y	Y
	Manchester	J.	C.	M	Y				Keene		Y	Y	Y

September / 2021	Manchester	K.	D.	F		Y		Y	Nashua		Y	Y	Y
	Manchester	C.	D.	F		Y		Y	Nashua		Y	Y	Y
	Manchester	G.	B.	F		Y		Y	Manchester		Y	Y	Y
	Manchester	T.	C.	F		Y		Y	Manchester		Y	Y	Y
	Manchester	R.	L.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	M.	R.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	J.	C.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	T.	R.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	R.	L.	M		Y	Y	Y	Manchester		Y	Y	Y
	Manchester	S.	C.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	R.	V.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	P.	M.	M		Y		Y	Nashua		Y	Y	Y
	Manchester	J.	W.	M		Y		Y	Nashua		Y	Y	Y
October / 2021	Manchester	K.	G.	F		Y	Y	Y	Manchester	Recidivism	Respite Services Declined	N	N
	Manchester	K.	V.	F		Y	Y	Y	Nashua				Y
	Manchester	E.	C.	F		Y	Y	Y	Nashua				Y
	Manchester	D.	V.	F		Y	Y	Y	Nashua				Y
	Manchester	E.	S.	F		Y	Y	Y	Manchester	Recidivism	Respite Services Declined	N	N
	Manchester	H.	P.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	K.	A.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	A.	M.	M		Y	Y	Y	Nashua		Y	Y	Y
November / 2021	Manchester	W.	R.	M		Y		Y	Nashua		Y	Y	Y
	Manchester	C.	H.	F		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	J.	W.	F	Y	Y			Nashua		Y	Y	Y
	Manchester	N.	D.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	S.	B.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	J.	P.	M				Y	Nashua		Y	Y	Y
	Manchester	M.	R.	M			Y	Y	Manchester		Y	Y	Y
	Manchester	A.	C.	M			Y	Y	Manchester		Y	Y	Y
December / 2021	Manchester	J.	L.	M		Y	Y	Y	Nashua		Y	Y	Y
	Manchester	T.	B.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	D.	S.	M			Y	Y	Nashua		Y	Y	Y
	Manchester	D.	A.	M		Y		Y	Nashua		Y	Y	Y
Total Persons Served	76									3			

Total Services Rendered by Catogory	
PHP / IOP / OP Services	51
NH Respite Services	41
Detox Services	6
Sober Living Residences	68
Total Services Rendered	166

TITLE: LEADERSHIP	REFERENCE: LD 04.02.01
REVIEW AND APPROVAL: March 2017	SUBJECT: Leadership Structure: Conflicts of Interest
REVISION DATES February 2020	PAGE(S) 5

PURPOSE

The purpose of this policy is to define and make explicit the relationship between Governance and Organizational Management.

SCOPE

This policy and procedure applies to all staff of the organization

RESPONSIBILITY

It is the responsibility of the COO OR DESIGNEE to implement this policy and procedure. It is the responsibility CEO OR DESIGNEE to disseminate this information to employees under his/her direction.

POLICY

It is the policy of the organization to establish a leadership structure.

The leadership structure identifies those responsible for governance;

The leadership structure identifies those responsible for planning, management and operational activities.

The Leadership structure identifies those responsible for the provision of care, treatment and services.

The CEO OR DESIGNEE addresses any conflicts of interest involving staff that affects or has the potential to affect the safety and quality of care, treatment, or services.

It is the policy of The organization to refrain from and avoid conflicts of interest, or the appearance of conflicts, between the private interests of any employees and independent contractors (hereinafter referred to as "individuals") and his or her official responsibilities and duties performed on behalf of the organization(s).

1. Dealing with customers or potential customers
 - A. Individuals should not provide or give cash or non-cash gifts to others which might appear to improperly Influence others in their relations with the organization except for gifts of a nominal value (generally less than \$10.00).
 - B. Individuals should not accept direct gifts from actual or potential customers.

2. Dealing with suppliers or potential suppliers of goods or services (including professionals): Individuals should not accept gifts from current or potential suppliers of goods or services. This does not preclude the acceptance of modest gifts or entertainment of nominal value (generally less than \$10.00). If an individual has doubt as to the appropriateness of a gift, the individual should seek the advice of his or her supervisor or the corporate compliance officer.
3. Dealing with actual or potential referral sources, i.e., physicians, hospital social workers and/or discharge planners, case managers, etc.: Cash or non-cash gifts to actual or potential referral sources are inappropriate under any circumstances, except for nominal gifts which are provided to everyone of a particular class (i.e., all hospitals, all general practitioners) within your market area.
4. Dealing with financial interest in or control of a customer, supplier, or referral source:
 - A. Individuals or their immediate family members who have financial interest in or control (consultant, agent, director, officer, or employee) of a customer, supplier, or referral source shall immediately disclose the same to their immediate supervisor who shall advise the CEO OR DESIGNEE.
 - B. Individuals or their immediate family members shall not receive any financial gain or benefit from any customer, supplier, or referral source that has direct or indirect dealings with the organization or any of their affiliates.
 - C. This disclosure does not apply to an investment in a publicly traded company, which is less than five percent (5%) of the company's value.
5. Individuals must avoid any situation in which the individual has an interest in any entity or matter that may influence or cloud the individual's judgment in the discharge of his or her responsibilities. Individuals owe the organization a duty of loyalty, to work in their best interests. Individuals may not solicit, contact or approach any of the organization's actual or prospective clients, referral sources, employees, vendors or independent contractors in an attempt to cause them to cease doing business with such company.
6. Individual Responsibilities
 - A. Individuals involved in the negotiation of contracts with the organization shall ensure that all statements, communications and representations are accurate, compete and truthful and comply with applicable laws and regulations.
 - B. Individuals shall have the responsibility to protect the organization(s) from violating Federal and State anti-kickback laws. They shall ensure that all dealings with providers or products or services do not result in our organization(s) or any individuals receiving cash or goods or services at less than fair market value in exchange for the

ability to provide their products or services to the Companies, or their clients

DISCUSSION

The organization are valuable customers to suppliers of goods, providers of services and professional consultants. Those who wish to do business with the organization must understand that all purchases by the organizations will be made exclusively on the basis of price, quality, service, and suitability to the organization's needs. Purchase of goods or services must not lead to individuals or their families receiving personal benefits of any kind, whether direct or indirect.

Gifts or entertainment involving customer and suppliers can be misunderstood even if exchanged out of innocent motives. Such practices can appear to be attempts to influence our employees into directing business to a particular supplier. To avoid even the appearance of improper relations with suppliers or potential suppliers, the following Standards shall apply to the receipt of gifts and entertainment by individuals or immediate family members:

1. Gifts or other benefits: Individuals are prohibited from soliciting gifts, gratuities, or any other personal benefits or favor of any kind from suppliers or potential suppliers. Individuals are prohibited from accepting gifts of money or property, which have significant monetary value (e.g., airline tickets). Individuals may accept unsolicited non-money gifts provided such gifts have a market value of under \$10.00 per occurrence and not more than six times a year.

Any gifts of more than nominal value must be reported to your supervisor to determine whether it can be accepted. Some gifts may be perishable so as to make their return impractical. Supervisors will require that such gifts be returned or donated to charitable or other nonprofit organizations. Supervisors should also require individuals to inform givers that acceptance of such gifts is prohibited and documentation of that disposition should be made in the individual's personnel file.

2. Entertainment and Vendor Sponsored Events: Individuals shall not encourage or solicit any entertainment from any individual or company with whom the organization do business. Entertainment includes, but is not limited to, activities such as dinner parties, theater parties, and sporting events, luncheons, trade shows, educational seminars, or similar events.

CONFLICTS OF INTEREST

From time to time individuals may accept unsolicited entertainment but only under the following conditions:

- a. The entertainment occurs infrequently.
- b. It arises out of the ordinary course of business,
- c. It involves reasonable and not lavish expenditures; and
- d. The entertainment takes place in settings that are reasonable, appropriate, and fitting to individuals affiliated with the Companies, their hosts, and the business at hand.

DEALINGS WITH POTENTIAL, CURRENT, OR PAST CLIENTS, REFERRAL SOURCES AND OTHER POTENTIAL OR CURRENT CUSTOMERS:

Individuals must keep all dealings with clients and referral sources fair and at arm's length. The organization earns and retains business because of the quality of their facilities and services. Gifts of cash or other items or services of more than \$10.00 are not permitted.

Any entertainment of such individuals must be infrequent consistent with all applicable ethical standards and / or reasonable value as not to be misconstrued as intended to influence the judgment of such individual. ·

While a therapist is employed at a Company they are not allowed to engage in type of an outside professional / therapeutic and/ or social relationship with a client after the client has been discharged from the Company.

While employed at the Company employees are not allowed to attend any self-help groups or meetings on premises.

While employed at the Company employees who are not facilitating a group are not allowed to sit on for observation unless approved by the Clinical Directors, this includes aftercare groups.

Violations of the Conflict of Interest Policy may result in disciplinary action up to and including termination.

UTILIZATION REVIEW

No internal or external reviewer shall be permitted to review the admission or continued stay of a client in which they have a financial interest or from whom some other benefit may be realized. All Company employees or contracted personnel shall be required to comply with the conflict of interest standard that forbids them to deliberate on any issue of admission or continued stay which they have a financial or other personal investment or interest.

Questions on this policy should be directed to CEO OR DESIGNEE.

PROCEDURE

Corporate Enforcement

- a. It is the responsibility of the COO OR DESIGNEE to ensure:
 - i. Those programs exist to educate all individuals regarding this Conflict of Interest Statement.
 - ii. Those programs exist to audit the practices and interpretations with respect to this Conflict of Interest Statement.
- b. Individuals have a duty and responsibility to report any actual or perceived conflicts of interest to their supervisor or the CEO OR DESIGNEE. It is essential that all such matters be brought to the attention of those who can properly assess the conflict and determine how to proceed.
- c. Failure to comply with this policy may result in disciplinary action, up to and including termination.
- d. Upon hire, employees are provided with the "Disclosure Statement on Conflicts of Interest Policy": The "Statement" is to be signed and dated with a copy given to the employee and a copy in the HR file.

From: [Amanda Robichaud](#)
To: [Normand, Matthew](#)
Subject: Please share with the Mayor, and board of the Alcohol and Other Drugs, Youth Department
Date: Thursday, January 19, 2023 7:47:24 PM

Hello Matt,

Could you kindly share my information with the Mayor, and Alderman of the Alcohol, Other Drugs and Youth Department.

1. I have returned Andrew Warners call and email with a response to meet via zoom at 2:00 pm on Friday 1/20/2023. He does have a copy of the proposal and I did mention in my email back to him that our plans do not seem to have any areas of conflict where our efforts would be duplicated in helping the homeless population receive services for treatment.

2. Here is the list of all sober homes in Manchester, NH that we have utilized in the city. This list is also available at [NHCORR.Org](#) for anyone interested in learning about all the other NHCORR Certified homes in NH.

6o3 Sober Living, Adira Sober Living, HOME Sober Living, Into Action Sober Living, Liberty House, Live Free, RJM House, and Starting Point Sober Living. Again, this is just in Manchester, NH.

3. We currently just renewed our State Contract for NH Respite and are looking at applying for the State grant for "Homeless Individuals." I have inquired to have some help with the application as I am very new to this piece myself.

4. I have requested the tax documents from the CEO as well.

5. I have my data on the numbers specifically. When working with Mrs. Green, I was just giving her numbers as requested, she did not require all other data so I have to pull that from the Electronic Health Records of each individual. Of course, there are also individuals who did not come to GateHouse either. (This is time consuming, so I apologies in the delay)

I do understand the importance of the requests and have made all necessary inquiries.

As we continue to move forward, I would like to clarify that I do have a full time job with GateHouse Treatment. My role would need to be adjusted if this proposal was to move forward. Both my company and I am willing to do this, to allow me to have more time available to provide all oversight on this pilot because we see the significant potential in reducing homelessness that this proposal would make in your City.

Furthermore I would like to clarify that the \$200,000 private pay rate, again, is on an as needed basis/ per recipient. This part of the proposal would consist of those funds being provided from your city directly to the detox (Sunrise Detox).

Example-Sunrise provides the detox and then Sunrise sends the city of Manchester an invoice. ***If 60 unhoused individuals do not need detox-you are not spending the full \$200,000.*** GateHouse/Amanda Robichaud will not in anyway actually be accepting those funds directly or indirectly.

Sunrise will be attending the next meeting with me and will have their MOU available for you

to look at.

To conclude, the individuals I hire directly to work with me in this role are hired through GateHouse at a minimum of \$50,000-\$70,000/salary. I am asking for you to help defray the cost offering an additional two people at \$50,000 or \$25,000/each. We will still be hiring another two to make a team of four. I simply could have asked in the proposal for \$100,000-\$120,000 to assist with the hiring of two employees but I felt it is necessary for the City to keep funds available for other programs that are helping in different ways.

For anyone doing the real math here, you can see that GateHouse is actually taking a loss from a business standpoint in order to help your city. I am a businesswoman with direct ties to your city, I had two babies at CMC hospital, own a multifamily there, lived there for years, and my husband works on your fire department, I am a person in long term recovery that sees the importance of giving back and helping people when they are at their lowest.

Alderman Erin, said it perfectly on January 3rd, "She has HOPE for these individuals" and without HOPE and lived experience backed by professionalism in the business world there's no chance for change. If you do not want my services, please be blunt. I do not sugar coat anything and I prefer people to be direct. It avoids anyone of us wasting our time and my time puts people into treatment. Your City has a problem, and I am the only one so far that has stepped up with a plan to effectively help you solve it.

Kindly,
Amanda Robichaud

GATEHOUSE TREATMENT TST (TRIAGE, STABILIZATION, AND TRANSITION) INITIATIVE



(IN 2021, GATEHOUSE TREATMENT PROVIDED INTENSIVE STREET OUTREACH AND SUPPORT SERVICES, TO THE CITY OF MANCHESTER'S CHRONIC HOMELESS POPULATION EXPERIENCING MENTAL HEALTH / ADDICTION. WE HAVE SAVED THE LIVES OF **76 INDIVIDUALS** EXPERIENCING MENTAL HEALTH / ADDICTION WITHIN AN EIGHT MONTH TIME PERIOD.)

Amanda Robichaud, LNA | 155 Main Dunstable Rd. Nashua, NH 03060 | Phone: 603.370.7762
Email: ARobichaud@GateHouseTreatment.com

Data from the Centers for Disease Control (CDC) and Preventions states that “Homelessness is a Public Health Law

“These people might be chronically homeless, have temporarily lost their shelter, be fleeing domestic violence, or facing any number of other issues.² Homelessness is closely connected to declines in physical and mental health; homeless persons experience high rates of health problems such as HIV infection, alcohol and drug abuse, mental illness, tuberculosis, and other conditions.³ Health problems among homeless persons result from various factors, such as barriers to care, lack of access to adequate food and protection, and limited resources and social services.⁴ As each of these factors have legal underpinnings, legal and policy interventions have often been used to attempt to address homelessness, although not always from a public health perspective.” WWW.CDC.GOV

GateHouse Treatment understands this matter to be an urgent issue that must be addressed from both a public health perspective and is minimizing the barriers to proper treatment care.



Outreach members of GateHouse on location at Victory Park in Manchester. Courtesy Photo
Manchester Ink Link /December 8, 2021.

TST Committee

The GateHouse Treatment's TST (Triage, Stabilization, and Transition) committee members are pleased to submit this proposal for funding to support the City of Manchester in achieving its goals for improving the number of chronic homeless individuals experiencing Mental Health /Addiction issues. GateHouse Treatment has partnered with dozens of programs throughout the Northeast- committed to improving the overall quality of life, for individuals suffering from Mental Health / Addiction. GateHouse Treatment is capable and willing to facilitate all levels of substance abuse and mental health care for the chronic homeless population residing in the City of Manchester, NH.

Our Objective

Reduce the number of individuals experiencing chronic homelessness due to mental health and /or drug addiction in the city of Manchester.

- Triage through Intensive Street Outreach with a goal of detox and placement for individuals with co-occurring mental health and substance use disorders.
- Stabilization will include a continuum of care for all individuals screened and placed in triage from phase one only. Stabilization may include a psychiatric unit, residential level of care, partial hospitalization program, intensive outpatient program with housing, and supportive housing.
- Transition will consist of sober living homes throughout the city of Manchester and throughout the state of New Hampshire.
- GateHouse Treatment will provide our City Officials, Business Owners, and Residents of the City of Manchester with an online zoom educational meeting addressing Enabling and Holding Boundaries with individuals in active addiction. In addition, the meeting will also address some of the direct issues we, as a city, without knowing, have unwillingly caused.

Our Solution and Process

- Phase One: The Triage solution will provide detox for a minimum of 3-7 days with the short-term private detox options. Timeframe: 3-7 days of detox.
- Phase Two: Stabilization includes a continuum of care for all individuals screened and placed in triage from phase one only. Stabilization may contain psychiatric unit, residential level of care, partial hospitalization program, intensive outpatient with housing. Timeframe: 30-45 days of Partial Hospital Program and/or Intensive Outpatient Program.
- Phase Three: This Transition includes use of all New Hampshire Coalition of Recovery Residences, (NHCORR) certified sober homes. Timeframe: Emergency housing 30-90 days. Transitional/supportive housing typically not to exceed two years.

Execution Strategy

Our execution strategy incorporates proven methodologies, extremely qualified personnel, and a highly responsive approach to managing deliverables. Following is a description of our project methods, including how the project will be developed, a proposed timeline of events, and reasons for why we suggest developing the project as described.

GateHouse Treatment will remain Point of Contact for all areas of this project. This will include providing data such as number of chronic homeless individuals entering detox each week, number of chronic homeless individuals proceeding to Partial Hospital Program, Intensive Outpatient Programs, Outpatient levels of care, and the number of chronic homeless individuals transitioning to sober living or supportive housing. Data will include how many individuals return to Manchester pre-completion of services and post-completion of services.

GateHouse Treatment will be the first call for any chronic homeless individuals needing treatment. Admissions team will prescreen to determine if detox is necessary. Once determined, GateHouse will then connect individuals to private detox teams and/or provide necessary code to authorize services for detox.

GateHouse will provide monthly updates to City of Manchester. This will allow an open line of communication and provide opportunity to discuss any unforeseen circumstances immediately.

Program Requirements/Priorities

- Priority #1: The City of Manchester to provide funding to help defray the cost of hiring two additional outreach workers to create a team of four full time employees dedicated to outreach on the streets of Manchester, New Hampshire.
- Priority #2: The City of Manchester shall release funds for the detoxing requirements of phase one in the amount of \$200,000 for sixty unhoused individuals of Manchester, New Hampshire.
- Priority #3: TST Committee is currently working towards making revisions on the New Hampshire Committal Laws, to include verbiage that includes individuals with substance use disorder. This revision would be eligible for updating in September 2023 and could be brought before the state in January, 2024.
- Priority #4: TST Committee is actively working towards a plan that would include Judges, Attorneys, Probation and Parole Officers, and Public Defenders offering treatment programs with housing to individuals apprehended on substance related charges.
- Priority #5: TST Committee Members will use other means to raise donations to help offset and support the Triage, Stabilization, and Transition (TST) Program Services offered to the City of Manchester's chronic homeless population.

Project Deliverables

Deliverable	Description
Short Term Detox at private pay rate	Short term detox centers have agreed to partner with Gatehouse Treatment to detox individuals at a reduced private pay rate of five hundred and fifty dollars per day.
Long Term Stabilization	Long term stabilization requirements will be provided by GateHouse Treatment and other contractual treatment providers.
Reduction in the chronic homeless population in the City of Manchester, those suffering with co-occurring disorders such as mental health and substance use.	Reduce the number of chronic homeless individuals in the City of Manchester by providing adequate services to those struggling with substance use disorder and mental health needs.



The GateHouse Team doing Street Outreach in the City of Manchester, NH. Helping people get off the streets, and into treatment and recovery. Saving lives and spreading hope in 2021. We saved the lives of 76 persons that year.

Proposed Project Timeline

Description	Start Date	End Date	Duration
TST Program Start Date	1/18/2023	1/17/2024	1 Year
Hire 4 Outreach workers under GateHouse Treatment team	1/25/2023	2/25/2023	30 Days
Commencement of Street Outreach	2/1/2023	1/17/2024	11 Months
TST Program Operational	2/1/2023	1/17/2024	11 Months
TST Annual Report to City of Manchester	1/17/2024	2/1/2024	30 Days

BUDGET NARRATIVE

The following table details the prices for the delivery of services for 60 persons as outlined in this proposal.

Description	Amount
GateHouse Administration cost Legal Structure, Professional Licensing, Program Support Staff, Program Supplies, Program Communications, and Marketing Supplies.	\$45,000
Project Financial Accounting with year-end report	\$5,000
A. Private Detox Rate: (Transportation and housing included) \$550/ per day.	
B. Severe Alcohol Use: (Transportation and housing included) 5 days \$2,750.	
C. Opiate Use: (Transportation and housing included) 5-7 days depending on usage \$2,750 - \$3,850	

Budget Narrative continued.	
D. Stabilization for Methamphetamines/Cocaine: (Transportation and housing included) 3 days \$1,650	
Total of A, B, C, and D Cost for Detoxing and Housing of 60 unhoused persons, 30 with opioid/fentanyl addiction and 30 with alcohol addiction: \$200,000	\$200,000
City of Manchester to assist in defraying the cost of hiring two additional GateHouse Treatment employees. <i>(Street Outreach)</i>	\$50,000
<u>Total Cost</u>	<u>\$ 300,000</u>
<i>(The cost reflects \$5000 per person)</i>	

Disclaimer: The Budget Narrative as presented, is subject to change if project specifications are changed. Cost of outsourced services to private detox are final and may not exceed the requested funds required.

QUALIFICATIONS

GateHouse Treatment:

- The NH Respite contract that currently provides 26 beds to individuals looking for a safe environment to stay while looking for treatment programs. This is open to anyone struggling with opiate or methamphetamine use by dialing 2-1-1 and requesting respite services in Nashua, NH.
- GH Recovery Solutions is a Partial Hospital Program that GateHouse Treatment rolled out in 2019, to provide treatment services to all individuals in the state, our biggest priority was knowing we would be able to expand services to those individuals covered by the three Medicaid plans here in NH. We wanted our services to be inclusive to everyone.
- Recently, we opened our MAT Care Clinic and Integrative Healthcare Center to fill a gap in aftercare services critical to clients' ability to maintain their medication management and mental health services. Our services provide stability for clients' mental healthcare while increasing their ability to move forward with life.
- GateHouse takes pride in the services we offer, and we will require that all collaborative detox facilities meet the Joint Commission Standards of compliance.



Testimonial:

Cj Walker /Facebook

This brings me back to when people reached out and saved my life, that was 19 years ago. Makes me realize how grateful I am, great job, you are special people.

GateHouse looks forward to working with the City of Manchester, NH again and supporting your efforts to improve your cities public spaces. We are confident that we can meet the challenges ahead, and we are ready to take the next steps necessary in delivering you an effective short- and long-term solution.

If you have questions on this proposal, feel free to contact me, Amanda Robichaud at your convenience by email at arobichaud@gatehousetreatment.com or by phone at (603) 370-7762.

Thank you for your consideration,

Amanda Robichaud

Amanda Robichaud

Northeast Director of Business Development | GateHouse Treatment